



We at SilverNet recognise that to succeed requires more than just having feature rich & best price performance products. We understand that, most importantly, our channel partners are crucial to the success and growth of our business. To support and allow the growth of successful relations with our channel partners we have developed a bespoke channel partner programme. This Programme offers real benefits and increases the levels of service and support to make the partnership both easy and profitable.

There are great opportunities ahead for SilverNet and we want to make sure that you as a channel partner can share in this future with us.

As a member of the *SilverPartner* programme you will receive support, benefits and training that are second to none, directly from SilverNet. In return the *SilverPartner*-resellers will develop the appreciation and understanding necessary to sell our products.

Below are the benefits of becoming a SilverNet authorized *SilverPartner*:-

- Telephone sales support line.
- Technical support, pre-sales and post-sales.
- Advance product introduction information.
- Access to special *SilverPartner* Promotions.
- Evaluation/Demo kit.
- 40% discount on specified demo equipment.
- Access to evaluation stock.
- FREE full day sales training and lunch in Milton Keynes.
- *SilverPartner* logo for (Partner) website and collateral.
- Project pricing support.

**How to become a SilverNet Authorised *SilverPartner* - Only two steps:-**

**Step 1:-** Please complete the below application form

**Step 2:-** Attend FREE full day sales training and pass exam.

**A Broadband Wireless Networking Company**

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## SilverPartner Application Form

In order to become a *SilverPartner* and take advantage of the exciting programme benefits you need to complete the form below, after which you will be invited to attend a compulsory single days sales training in Milton Keynes.

If you require any further space for longer explanation please use the further information section at the bottom of the form.

\* denotes a mandatory form.

### Contact Details

Title (Mr, Mrs, Ms, Miss, Dr):

First Name \*:

Surname \*:

Position Held at Company \*:

Email \*:

Direct Phone Number \*:

Mobile:

### Company Details

Company Name \*:

Address (Line 1) \*:

Address (Line 2):

Town/City \*:

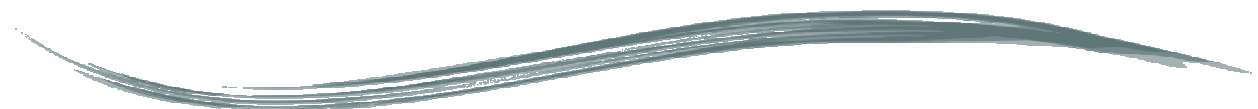
County:

Postcode \*:

Main Switch board \*:

Fax:

**A Broadband Wireless Networking Company**





Company Website:

Would you be the best contact for SilverNet? \*

- Yes
- No

If not, who would be the best contact? *Please specify*

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**A Broadband Wireless Networking Company**

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